

Engenco

2011 Annual General Meeting

Wednesday, 9 November 2011

Stamford Plaza, Melbourne



Refocused... Recalibrated... Repowered...

Engenco

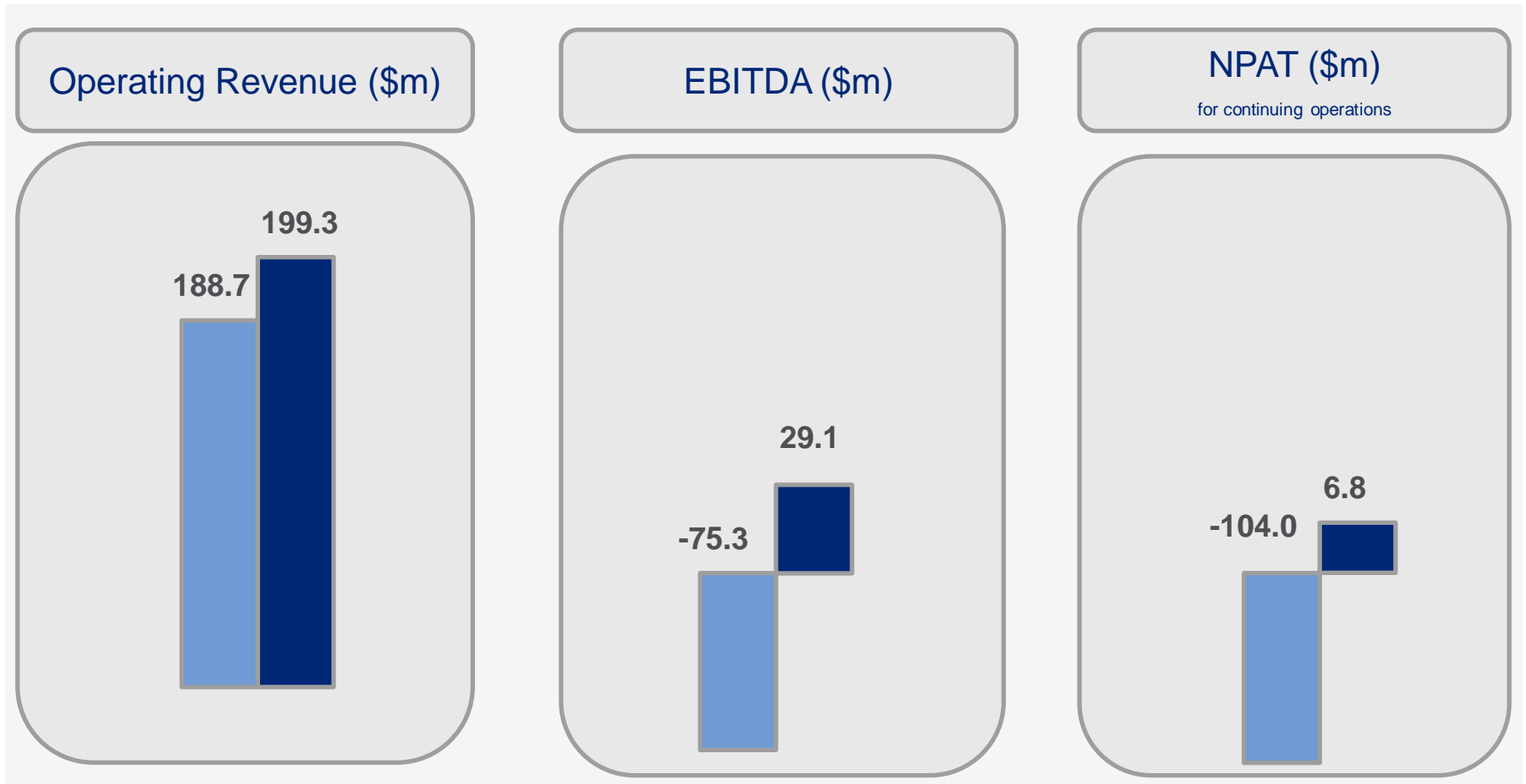
Chairman's Address

Dale Elphinstone



Refocused... Recalibrated... Repowered...

Revenue and Earnings - *Refocused*



Engenco

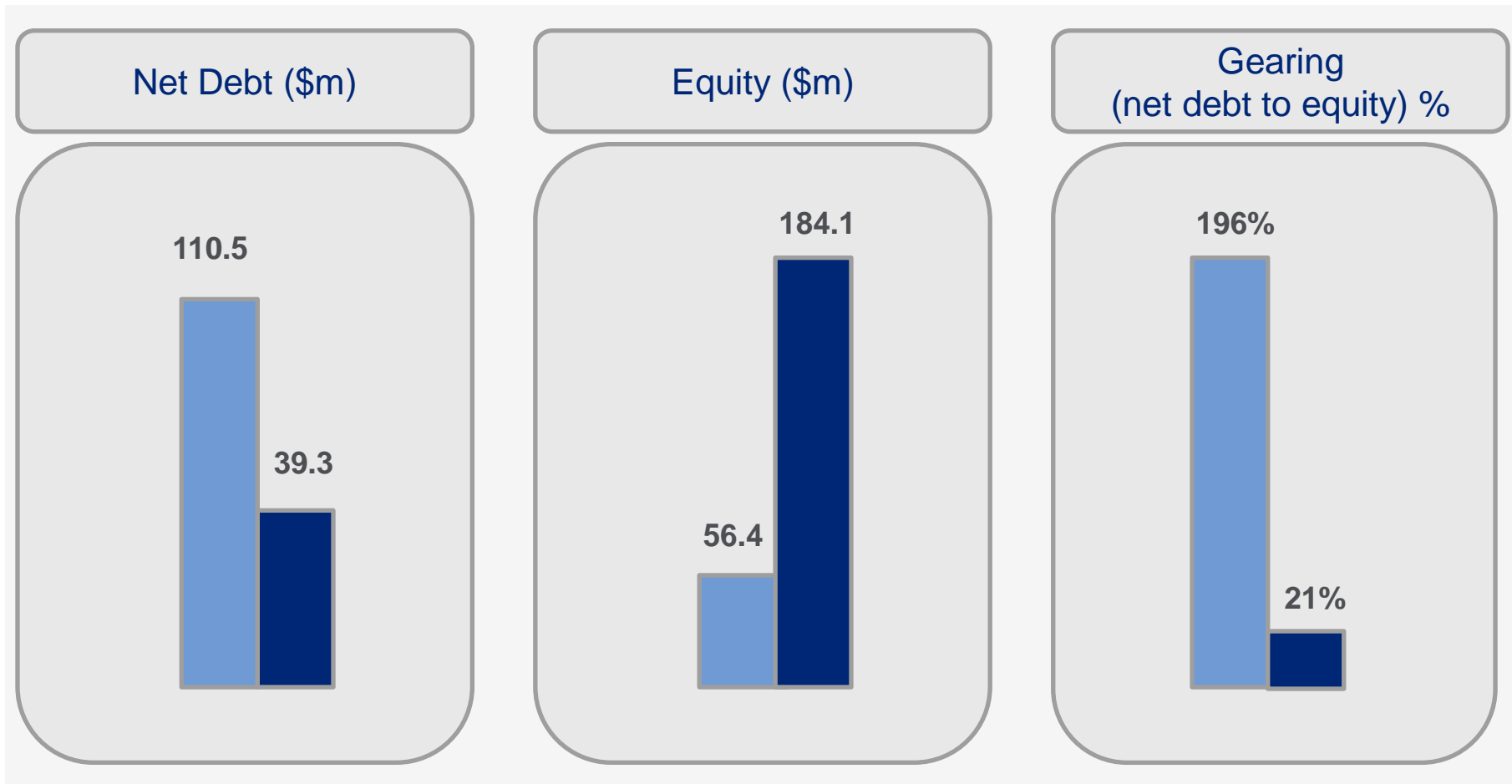


FY10



FY11

Capital Management - *Repowered*



Engenco

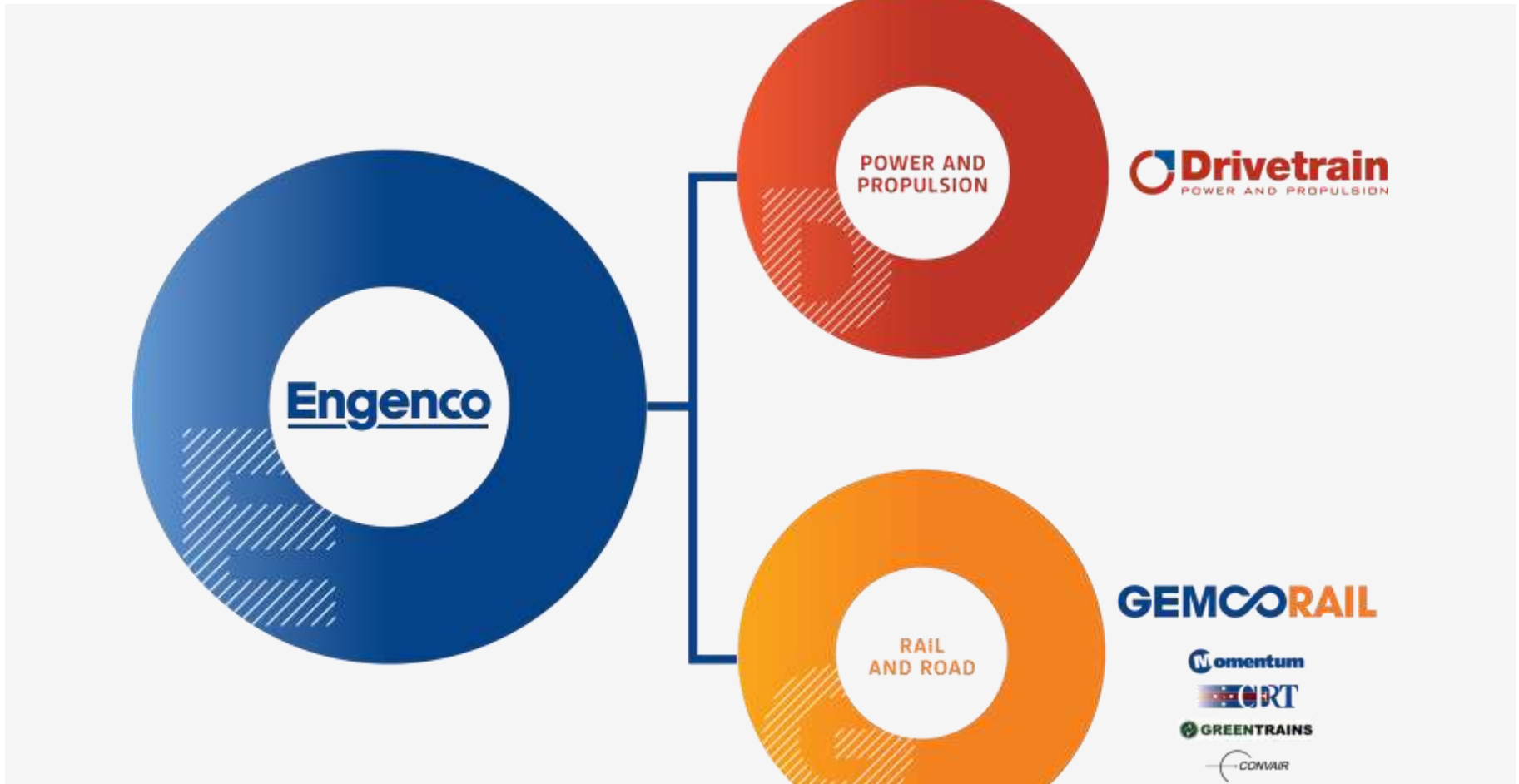


FY10



FY11

A New Streamlined Operational Structure...



Engenco

... focused on our core capabilities

Target Sectors

- ❖ Rail and Transport
- ❖ Resources
- ❖ Transport
- ❖ Defence
- ❖ Power Generation

Core Capabilities

- ❖ Engineering Expertise
- ❖ Maintenance, Repair, Overhaul (MRO)
- ❖ Niche Manufacturing
- ❖ Asset Management
- ❖ Distribution Network

Geographic Spread

- ❖ Australia
- ❖ Europe
- ❖ Asia
- ❖ North America
- ❖ South America

Demand Drivers

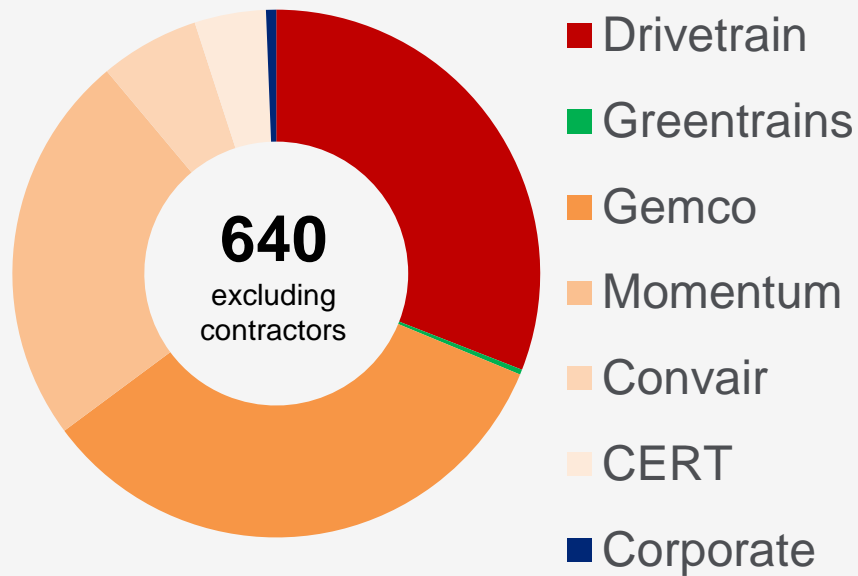
EGN is well positioned to benefit from:

- Resources Exposure
 - Increased demand for product and maintenance services
 - Increased sales through distribution networks
 - Miners are capacity constrained
- Investment in Infrastructure and Equipment
 - Aged rollingstock fleets and rail networks
 - Expanding resource infrastructure
 - Natural gas projects
- Energy Efficiency
 - Maintenance and enhancement of engines to reduce emissions
 - Focus on increasing freight volumes by rail

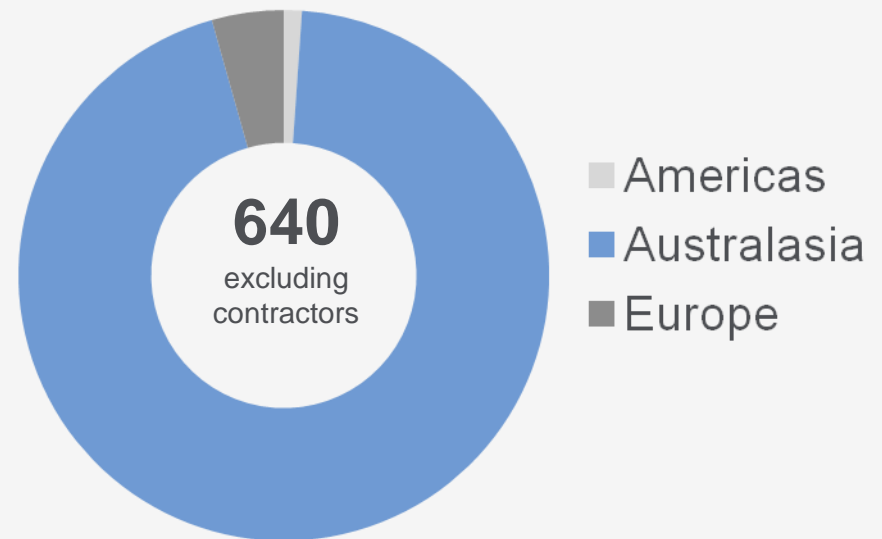



Our People

Employees by SBU



Employees by Region





Engenco Limited 2011 Annual General Meeting

Items of business

Engenco Limited

2011 Annual General Meeting

Resolutions – Proxy Results

Item 1

“To adopt the remuneration report (contained in the Directors’ Report) for the year ended 30 June 2011.”

For	Against	Discr.	Chair Discr.	Abstain
373,769,815	2,865,108	42,144,568	1,321,307	446,033,862

Engenco Limited

2011 Annual General Meeting

Resolutions – Proxy Results

Item 2a

“Re-election of Ross Dunning.”

For	Against	Discr.	Chair Discr.	Abstain
822,720,269	275,404	41,687,048	1,321,307	130,632

Engenco Limited

2011 Annual General Meeting

Resolutions – Proxy Results

Item 2b

“Re-election of Donald Hector.”

For	Against	Discr.	Chair Discr.	Abstain
821,589,174	1,136,654	41,687,048	1,321,307	400,477

Engenco Limited

2011 Annual General Meeting

Resolutions - Proxy Results

Item 3

“Consolidation of Share Capital.”

For	Against	Discr.	Chair Discr.	Abstain
821,951,416	1,254,834	41,457,048	1,321,307	150,055

Engenco

Managing Director's Address

Vince De Santis



Refocused...

Recalibrated...

Repowered...

Investment Highlights

- Return to profitability in FY11 and further improvements expected in FY12
- Streamlined organisational structure
- Disposal of non core businesses
- Focus on core capabilities to drive new growth opportunities
- Successful \$85.2 million capital raising
- Extension of CBA facilities for 2 years
- Relocation of corporate office to Melbourne
- Rollout of SAP
- Group-wide operating efficiencies



Make Safe

- Make Safe group wide safety platform
- OH&S platform development team integrating safety systems
- Safety improvement is an ongoing focus
- First of our Platform Development Teams with more to follow



Rail and Road Segment

GEMCO RAIL

Gemco specialises in the manufacture of rail equipment and providing fleet management services to national rail operators



Integrated Rail Services provider:

- Rail products and services
- Training
- Workforce provisioning
- Leasing

Dry bulk tankers

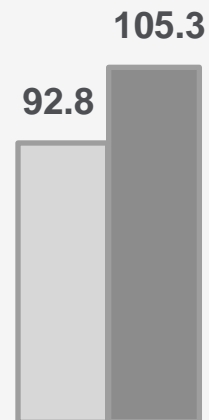
Operational Update – Rail and Road Segment

GEMCO RAIL

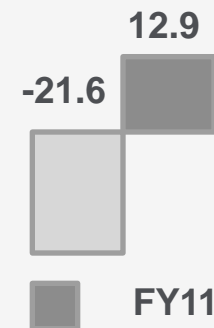
Highlights in FY11:

- Increased sales and return to profitability
- Refocus on core capabilities
- Increased demand in maintenance service areas
- Forrestfield facility operating near current capacity
- Merged accounting and administration functions

Revenue - \$M



EBITDA - \$M



Operational Update – Rail and Road Segment

GEMCO RAIL

Outlook for FY12:

- Capacity expansion
 - New wheel lathe, wheel and bearing shop modifications at Forrestfield facility
 - Expand Eastern seaboard presence
- Continued business integration
- Implementing SAP rollout
- Recapitalisation of Greentrains



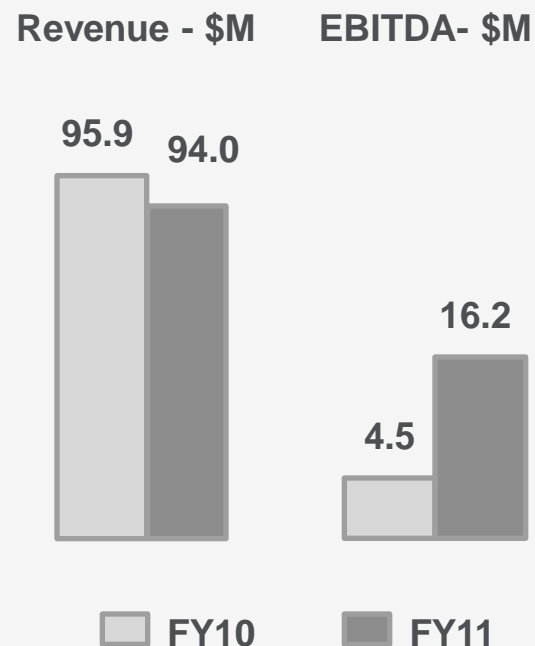
Engenco

Operational Update – Power and Propulsion Segment



Highlights in FY11:

- Substantial earnings growth in FY11
- Exposure to mining resources sector
- Strong demand for Hedemora diesel engine parts and services
- Expanded into natural gas industry
- Further progress on HS Turbo product
- Establishment of sales and service presence in North and South America



Operational Update – Power and Propulsion Segment



Outlook for FY12:

- Leverage Asian presence
- HS Turbo product opportunities
- Gastrain Power and Compression
- Growing OEM distribution relationships
- Enhancement of management information systems – SAP go live



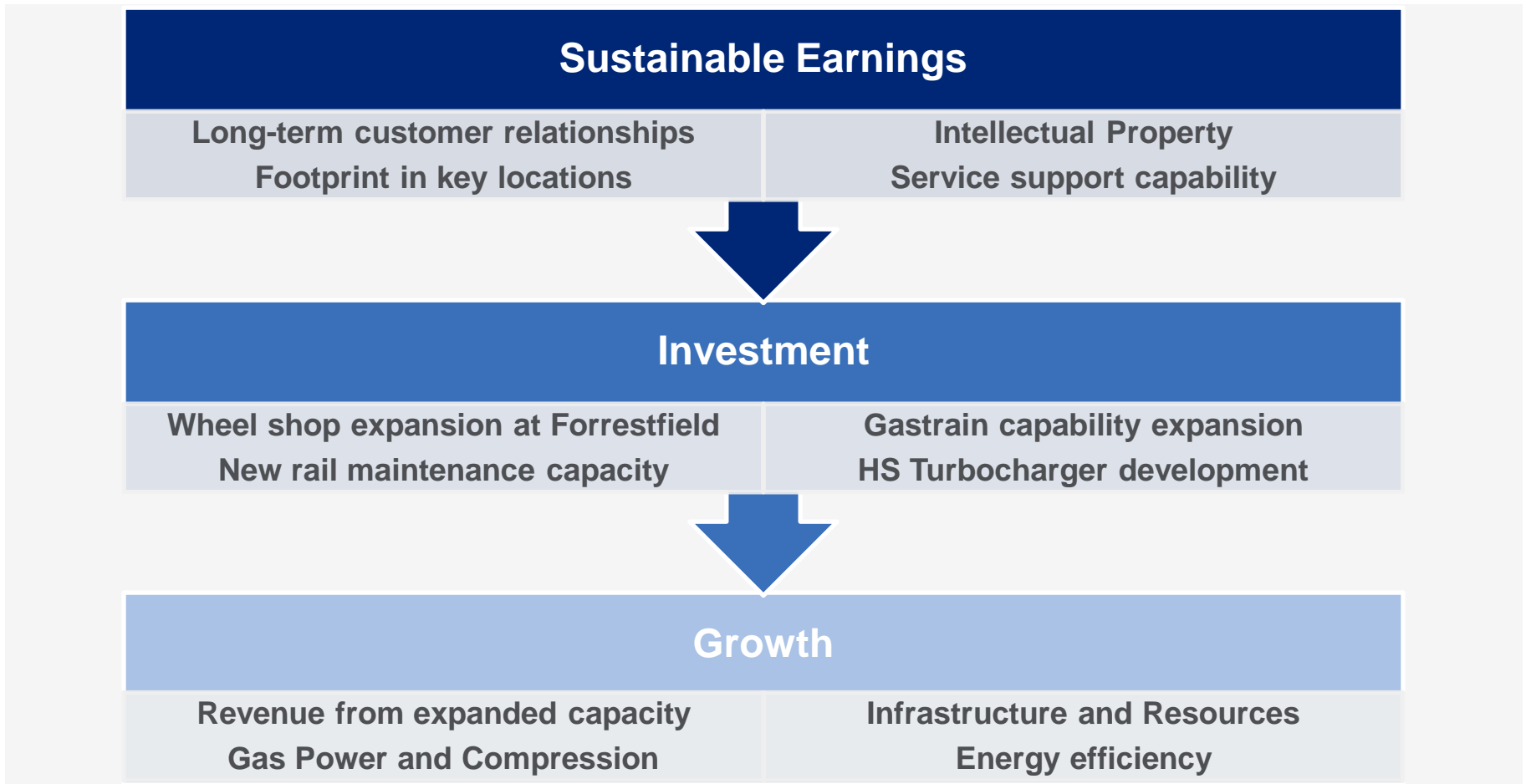
Engenco


Outlook for 2012

- We expect further revenue growth in 2012 along with material improvement in profitability
- Lumpiness in demand
- Supply chain challenges
- Seasonality in earnings, weighted to 2H
- Ongoing operational efficiency gains in FY12
- Risk elements:
 - Timing and lumpiness of revenues
 - Reliance on supply chain partners
 - Market uncertainty



Strategic Direction





**Engenco Limited
2011 Annual General Meeting**

Questions

Thank you

Engenco

Level 22
535 Bourke Street
Melbourne
VIC 3000

T +61 3 8620 8900

Follow us at
www.engenco.com.au

Engenco

Additional information



Refocused... Recalibrated... Repowered...

FY 2011 Financial Highlights

		FY11 (\$m)	FY10 (\$m)	change
Profit after tax (including discontinued operations)	\$m	5.1	(114.2)	Up \$119.3m
Revenue (excluding discontinued operations)	\$m	199.3	167.8	Up \$31.5m (18.8%)
Profit after tax (excluding discontinued operations)	\$m	6.8	(104.0)	Up \$110.8m
<hr/>				
Total assets	\$m	273.4	242.3	Up \$31.1m (12.8%)
Net assets	\$m	184.1	56.4	Up \$127.7m (226.4%)
Financial liabilities	\$m	53.4	113.2	Down \$59.8m (52.8%)
Net debt	\$m	39.3	110.5	Down \$71.2m (64.4%)
Shareholders equity	\$m	184.1	56.4	Up \$127.7m (226.4%)
<hr/>				
Earnings per share	cents	0.68	(56.97)	Up 57.65 cents
Net tangible assets per share	cents	10.80	1.50	Up 9.3 cents
<hr/>				
Return on shareholders' equity	%	3.7%	(184.4%)	
Gearing (net debt to equity)	%	21%	196%	

Important Notice

This Presentation has been prepared by Engenco Limited (ABN 99 120 432 144) (**Engenco**) for general background information purposes only and is current as at the date of this Presentation. It is information in a summary form and does not purport to be complete. It should be read in conjunction with Engenco's other periodic and continuous disclosure announcements to the ASX available at www.asx.com.au.

This Presentation is not a Prospectus or a Product Disclosure Statement under the Corporations Act and has not been lodged with the Australian Securities and Investments Commission.

This Presentation may contain forward looking statements concerning projected earnings, revenue, growth, outlook or other matters (**Projections**) for the financial year ending 30 June 2012 or beyond. Any such Projections are based on assumptions which may differ materially from the actual circumstances which may arise. Engenco undertakes no obligation to update any Projections for events or circumstances that occur subsequent to the date of this Presentation or to keep current any of the information provided. Past performance is no guarantee of future performance. Any estimates or Projections as to events that may occur in the future are based upon the best judgement of Engenco and there is no guarantee that any of these estimates or Projections will be achieved. Actual results will vary from the Projections and such variations may be material. Engenco has no obligation to tell recipients if it becomes aware of any inaccuracy in or omission from the information in this Presentation.

This Presentation is not intended to be an offer, invitation, solicitation or recommendation with respect to Engenco securities and does not purport to cover all relevant information about any potential investment in Engenco. Accordingly potential investors are advised to seek appropriate independent advice, if necessary, to determine the suitability of any potential investment in Engenco. Neither the provision of this Presentation nor any information contained in this Presentation or subsequently communicated to any person in connection with this Presentation is, or should be taken as, constituting the giving of investment advice to any person. This Presentation does not contain legal, tax, accounting, investment or financial product advice and should not be used as the basis for making investment or other financial decisions in relation to Engenco securities. You should conduct your own investigations, enquiries and analysis and place no reliance on this Presentation in evaluating any potential investment in Engenco.

This Presentation has been prepared for publication in Australia and may not be released or distributed in the United States or to US persons. This presentation does not constitute an offer of securities for sale in the United States or to US persons (as defined in Regulation S under the US Securities Act of 1933) absent registration under the US Securities Act or an exemption from registration.

This Presentation, including opinions set out in it, is based on information compiled or prepared by Engenco from sources believed to be reliable, although no attempt has been made to verify such information. No representation or warranty, express or implied, is made as to the accuracy, currency, reliability, legality or completeness of the information in the Presentation. To the maximum extent permitted by law, none of Engenco, its directors, employees, advisors or agents, nor any other person, accepts any liability, including without limitation any liability arising out of fault or negligence, for any loss arising from the use of the information contained in this Presentation. In particular, no representation or warranty, express or implied, is given as to the accuracy, completeness, likelihood of achievement or reasonableness of any forecasts, Projections or prospects referred to in this Presentation. This does not apply to the extent that liability by law cannot be excluded.

All dollar values are in Australian dollars (A\$) unless otherwise stated.